# Situación / previsión de Fletes marítimos y aéreos Información actualizada a 18 de Octubre

## Ocean Freight Market Update

## Asia → North America (TPEB)

- No changes in demand while rates continue to fall:
  - U.S.: Transpacific East Bound (TPEB) demand still remains quite flat despite the planned blank sailings through Week 42, which is the week expected to see the majority of TPEB capacity removed. Port and rail congestion is seen at the major US gateways to some extent, most notably at Houston and Baltimore for vessel dwell (17-20 days) and Los Angeles/Long Beach as rail dwell (17 days).
  - Canada: Market and rate conditions are similar to the U.S. Vancouver and Prince Rupert both saw a deterioration in the vessel count and berthing delays, with an improvement in rail backlog compared to last week.
- Rates: Remain soft on most origin-destination combinations.
- Space: Open.
- Capacity/Equipment: Open, except in a few pockets.
- Recommendation: Book at least 2 weeks prior to cargo ready date (CRD) and keep in mind upcoming blank sailings.

# Asia → Europe (FEWB)

- It is the post Golden Week period now where factories have resumed work and demand is gradually recovering. There is a significant blank sailing program in week 42 but in the weeks ahead not much capacity is expected to be taken out. Space is readily available but schedule reliability is affected. Port congestion in Europe continues to cause delays and late return of vessels to Asia.
- Rates: Ongoing pressure on spot rates due to low demand.
- Capacity/Equipment: Generally open space despite the impact of blank sailings and vessel delays.
- Recommendation: Allow flexibility when planning your shipments due to anticipated congestion and delays.

# Europe → North America (TAWB)

- Capacity is increasing. As from this week capacity to the U.S. East Coast (USEC) increases with new bigger vessels entering the market. Full deployment is expected by mid-November.
- Rates: Indexes show that rates are dropping, but not as rapidly as on other trades. Most Q4 Freight All Kinds (FAK) rates are an extension of Q3 rates.

- Space: Still very tight on the USEC with some space open for direct routing to the U.S. West Coast (USWC). Space is becoming available out of Turkey.
- Capacity/Equipment: Equipment availability remains the biggest challenge for all EU origins, particularly in the Mediterranean region. Low empty stacks at inland depots, prioritize pick up from the Port of Loading.
- -\_ Recommendation:\_ Book 4 or more weeks prior to CRD. Request premium service for higher reliability and no-roll.

## Indian Subcontinent → North America

- Rates continue to drop following the overall trend. However, it is important to note that Indian Subcontinent (ISC) pricing is still holding strong and above pre-covid levels for some key ISC
   North America port pairings.
- Rates: Steadily decreasing across the market.
- Capacity/Space: Space is available across most lanes at standard (non-premium) rates.
   Decreases in port congestion globally are effectively increasing capacity. Blank sailings are being seen on shared TPEB services, but overall not a whole lot of removed capacity to USEC.
- Equipment: Increased equipment deficits being felt after Golden Week and overall decrease in China Imports into ISC countries.
- Recommendation: Take advantage of declining rates.

## North America → Asia

- USEC ports continue to see challenges with vessel congestion at Savannah and NYC. Low
  schedule reliability is causing significant issues with changes in posted earliest return dates
  and vessel cut-offs at the port. For USWC, arrivals and available capacity for Los Angeles is
  generally open whereas Oakland and Seattle remain more fluid.
- Rates: No GRI's announced for October or November.
- Capacity/Equipment: Chicago remains the most reliable Inland Port Intermodal (IPI) locations. Kansas City and Memphis are seeing congestion related to equipment and chassis challenges. Availability for standard equipment has not been an issue for most ports. Capacity from the U.S. Southeast to India remains constrained due to the ongoing omissions of Charleston and Savannah. Overall capacity for Indian ports requiring a transshipment service remains very tight from both the USEC and USWC.
- Recommendation: Please place bookings 4 weeks prior to vessel Estimated Time of Departure (ETD).

# North America → Europe

- Congestion issues in North Europe are easing slightly but the situation will remain fluid until labor disputes are fully resolved.
- All carriers continue their booking stop for shipments to Ukraine, Russia, and Belarus.
- Rates: Showing stability at their current market price, week over week.

- Capacity/Equipment: USEC service to Northern Europe has capacity available however Savannah has irregular challenges due to it being omitted on certain vessel strings & congestion at New York (NYC). Vessel capacity from the port of Houston has been very tight due to a significant increase in demand and delayed vessels. Only one weekly service remains available from Houston to North Europe.
- Chicago remains the most reliable for loading at IPI. Kansas City and Memphis are seeing
  congestion related to equipment and chassis challenges. Availability for standard equipment
  has not been an issue for most ports.
- Recommendation: Please place bookings 3 to 4 weeks in advance for East or Gulf Coast sailings and 6 weeks for Pacific.

## North America Vessel Dwell Times

	Port	Vessels Waiting	Average Wait for Berth	Rail Backlog (median, all locations)	Specific Call-Outs	Vessels, Wait Time, Rail Dwell
	LA/LB	6	4 days	17 days		(Oct 14)
uswc	OAK	15	25 days	15 days		
	SEA/TAC	1	2 days	7 days	Rail dwell down by 50% week over week	
CAWC	VAN	8	33 days	7 days		Green: Improvement over last week
	PRR	4	5 days	17 days	Poor week of rail dwell performance	Orange: Consistent over last week
	NY/NJ	11	3 days	4 days	Significant decrease in waiting days	Red: Deterioration over last week
	BAL	4	4 days	7 days		
	NOR	6	2 days	3 days		
USEC/ GULF	снѕ	0	1 day	4 days		
	SAV	35	15 days	4 days	Expect some improvement over next few weeks before holidays due to higher productivity	
•	нои	17	23 days	4 days	All delays at Bayport Terminal	Source: MarineTraffic, Port Websites, Flexport Analysis

# Air Freight Market Update

#### Asia

• N. China: TPEB demand to USEC and midwest is low, while capacity to USWC and EU destinations is a bit tight due to commercial flight cancellations. Rates have increased on both the TPEB and Far East Westbound (FEWB) tradelanes but are overall trending at low levels. In regards to the Covid situation in Ningbo, the local authorities have tightened epidemic control measures and announced that the city will enter static management starting from Oct. 16th, with citizens encouraged to stay at home. All warehouses in the Beilun area are shut down. Other operating warehouses are expecting low inbound volumes due to Covid

- restrictions. Some cities also enacted a few restrictions for truckers from the whole Ningbo area. Air operations ex-Shanghai are unaffected.
- S. China: Capacity has returned to the market after the long holiday, but that market remains soft. Mainland China rate levels have decreased while rates ex-Hong Kong have increased.
- Taiwan: The market continues to be slack but demand has increased slightly compared to the week prior.
- Korea: TPEB market demand is picking up while FEWB market demand remains soft.
- SE Asia: The overall export markets in Southeast Asia continue to be soft with few signals of demand increasing. Thailand is returning from a long holiday and forwarders are applying pressure on airlines to lower rates. For Vietnam exports, TPEB volumes ex-Hanoi keep fluctuating but rates are still holding steady. TPEB Volumes ex-Ho Chi Minh are stable. On the other hand, FEWB demand continues to trend down.

## Europe

- Demand out of Europe remains at a low level, with plenty of capacity available in the market.
- Expect capacity to drop and rates to rise slightly as passenger flight frequency decreases in the coming months, with airlines introducing their winter schedules.
- Possible handling strikes at London Heathrow (LHR) and Paris Charles de Gaulle (CDG) might affect operations in the upcoming weeks.
- Build a forecast for your expected growth in demand between now and Black Friday/end of year holidays.

## **Americas**

- Export demand remains steady from all markets.
- US airports are running at a normal pace.
- Capacity is opening up further, especially into Europe.
- Rates remain stable week over week.
- Air Canada has announced beginning Oct. 1st, they will operate 2 non-stop freighters per week from St. John's (YYT) to Frankfort (FRA). As well as 3 non-stop freighters per week from YYT to Madrid (MAD).
- There is a bit of a shortage of trucking capacity, as well as congestion at the airports, which is leading to a longer than normal dwell time for inbound cargo. This has been slowly improving and is expected to clear up in Q1.

## Trucking & Intermodal

## UK/Europe

• UK trucking traffic is being impacted by extremely low water levels across the continent. This has brought inland navigation close to a full stop. Barges temporarily cannot go on the Rhine past Cologne, blocking the whole Western/South-Western part of Germany from being serviced via waterways. Low water fees apply for inland barge terminals in Germany & the Netherlands, as barges can only take half loads. This is putting pressure on Rotterdam/Antwerp capacity, as 38% of all containers move to/from Rotterdam via waterways, resulting in overbooked rail and truck options.

## **Americas**

## **Import/Export Market Trends**

- Congestion continues at Canadian ports and rail ramps. Yard utilization at Vancouver and Prince Rupert is >95%. Import rail dwell in Vancouver is over 7 days, and over 14 in Prince Rupert.
- Chassis shortages continue in inland markets: Ohio Valley, Memphis, Dallas, Chicago.
- Ports in Florida and elsewhere in the South East have been greatly impacted by Hurricane Ian.
   Tampa and Jacksonville were closed at the end of September. Closings or limited operations occurred in Miami, Savannah, and Charleston.
- LA/LB is largely improving, though still congested with imports.
- Oakland is seeing continued delays due to import volume and labor shortage, along with high yard utilization.

#### **US Domestic Trucking Market Trends**

- Hurricane Ian affected trucking capacity, road infrastructure, and port operations throughout the Southeast region.
- Tender rejections by carriers has decreased by 77% YoY from 22.8% to 5.25%, meaning carriers are accepting more loads due to having more capacity.
- Spot rates in the market have bottomed out to a 16-month low, down ~35% YTD, while contract rates fell in recent weeks after edging up for several months due to FSC schedules.
- Load-to-Truck ratios are down  $\sim$ 30% YoY, which is the key barometer for supply/demand in the marketplace.